



**DEVELOPMENT
AND
MEMBERSHIP**

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DEVELOPMENT

Tracy Tajbl

Oriental Institute donors continue to make new discoveries possible and this year was no exception. Generous contributions from 1,624 individual donors totaled more than \$1.8 million to support a wide variety of Oriental Institute projects, ranging from special exhibition and museum education programming to fieldwork in Egypt, Israel, the Palestinian Territories, and Turkey as well as the Oriental Institute's current dictionary projects focused on Demotic and Hittite. Combined with ongoing support from foundations including the National Endowment for the Humanities (NEH), the Andrew Mellon Foundation, and the Roshan Cultural Heritage Institute, among others, philanthropic support ensures that the Oriental Institute remains in the vanguard of research institutions dedicated to the study of the ancient Near East.

Being remembered beyond one's lifetime was important to our ancient forbears, and as noted in the chart below, bequests from our most loyal donors have an enormous impact for the Oriental Institute. This year, the Oriental Institute was honored to receive gifts from the estates of longtime volunteer Janet Russell and loyal Oriental Institute member Chester D. Tripp. We are especially grateful for the visionary gift created by Alwin Clemens Carus, which provides income for the Oriental Institute over a twenty-year period through a mineral trust. In addition, the Oriental Institute was honored to receive hundreds of gifts in memory of two very special former volunteers, Deborah G. Aliber and Mari Terman. We thank their families for honoring the special relationship between these two remarkable women and the Oriental Institute.

This year, we welcomed Brittany Mullins as our new assistant director of Development. Brittany brings a strong background to the Oriental Institute, with experience in fundraising from the School of the Art Institute of Chicago. Trained as a classical archaeologist, Brittany earned an M.A. from Tufts University and a B.A. from the University of Michigan. She worked at the Boston Museum of Fine Arts on their Giza Archives Project, participated in archaeological fieldwork in Italy and England, and served as a teaching assistant for Roman history, Greek history, introductory archaeology, and Egyptian archaeology. We are honored to have Brittany join the Oriental Institute.

All of us at the Oriental Institute hope that our supporters throughout the world will take pride and pleasure in knowing that your gifts make a difference. Thank you for being our partners in discovery.

DEVELOPMENT

Oriental Institute Annual Fundraising Totals

	2013	2012	2011
<i>Outright Gifts</i>	\$831,086.92	\$739,020.84	\$1,046,818.55
<i>Realized Bequests</i>	\$368,382.06	\$557,585.92	\$133,485.60
<i>Payments on Multi-year Pledges</i>	\$637,130.00	\$510,050.00	\$53,150.00
Totals	\$1,836,598.98	\$1,806,656.76	\$1,233,454.15

* Figures above do not include foundation and federal/non-federal grants.
