## DEVELOPMENT

## **Brittany F. Mullins**

This past year, our generous friends and supporters aided us in our efforts to further our mission to heighten understanding of the ancient Near East through research initiatives, cultural preservation efforts, educational programming and, of course, our world-renowned museum. We experienced a record breaking fundraising year with over \$7 million in donor support. One gift, totaling \$3.2 million, came from a very generous anonymous donor who wished to include us in their estate plans and establish the Ancient Near East Research Fund. This endowed fund supports projects focused on the ancient communities and civilizations in Anatolia, Mesopotamia, Persia, and Syria during the Neolithic through Bronze Age. We are especially grateful for this visionary gift and the lasting impact it will have on the research of scholars working in these fields.

Remembering the Oriental Institute in your estate plans is an opportunity to create an enduring legacy. We are profoundly grateful to those who have provided for the Oriental Institute in their estate and, as you can see from the chart below, they have had an enormous impact on our fundraising and research efforts. We are honored by our dear friends who have decided to remember the Oriental Institute in this way including the Sharukin and Elizabeth Yelda and the Yelda Family, Alwin Clemens Carus, and Mary Geneva Finn. Thank you for ensuring the future of the Oriental Institute.

We are especially grateful to our friends and members for providing annual sources of support and to our government, corporate, and foundation partners. These diverse sources of funding allow us to remain flexible to respond to pressing institutional needs and sustain long-term projects, such as the Chicago Hittite Dictionary project. Thank you for your continued investment in the Oriental Institute.

Current Income	2017	2016	2015
Outright Gifts:	\$1,039,869	\$780,451	\$839,310
Realized Bequests:	\$3,679,535	\$267,629	\$1,595,689
Payments on Multi-Year Pledges:	\$2,325,367	\$1,819,112	\$4,221,727
Totals	\$7,044,771	\$2,867,192	\$6,656,726

Future Commitments	2017	2016	2015
Pledged Commitments:	\$100,000	\$763,400	\$2,004,400
Planned and Deferred Gifts:	\$947,120	\$887,500	\$125,000
Totals	\$1,047,120	\$1,650,900	\$6,114,620

Figures above do not include foundation and federal/nonfederal grants