

DEVELOPMENT OFFICE

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Overview

In fiscal year 1998 the Oriental Institute booked \$2,900,238 in nonfederal private gifts and grants. This remarkable gain (70%) over the prior year was due in large measure to an increase in major gifts through deferred vehicles such as charitable annuities and gifts in trust. The Membership program closed fiscal year 1998 with \$128,927 in income, a 14% increase. Close of June 1998 ledgers for Membership and Development showed a balance of \$65,000. I thank all our generous supporters who made this financial success possible. A complete Honor Roll of Members and Donors appears at the end of this section.

The Development Office is committed to balancing support from all sectors and securing sufficient funding for all areas of the Institute. Of the \$2.9 million raised this year, \$2.4 million supported various projects *excluding* the Legacy Campaign for our onetime building project. Individuals provided the largest share of private funding: Bequests, 3%; Annual Fund (membership program), 4%; Corporations and Foundations, 15%; Major Gifts (individuals), 28%; and Life Income Gifts, 50%.

Fundraising Highlights

The traditional year-end appeal raised \$320,284 for many different Institute projects. An 11% increase over previous year-end gifts, this 1997 response included a substantial pledge to the Legacy Campaign for facilities improvements as well as a number of major gifts to fieldwork and projects. We commend the many Institute members who ensured the success of our projects this past year.

We especially thank our generous corporate and foundation supporters, including The Chicago Community Trust, LaSalle National Banks, Ernst & Young, Morgan Stanley, the Institute for Aegean Prehistory, the National Geographic Society, and the University of Chicago Women's Board. Other gift highlights included an anonymous gift to establish the Robert and Linda Braidwood Prehistory Exhibit in the renovated museum and a major gift, also given anonymously, to be used at the discretion of the Museum Director.

Our drive to finance climate control, expansion and renovation at the Institute and museum — the Legacy Campaign — reached \$9.5 million of the \$10.1 million needed. In particular we wish to acknowledge 1997/98 leadership gifts from David and Carlotta Maher, Marshall and Doris Holleb, and Maurice and Lois Schwartz.

DEVELOPMENT AND MEMBERSHIP

The Campaign Executive Committee, co-chaired by Carlotta Maher, Jim Sopranos, and Ray Tindel, deserves hearty thanks for making this progress a reality. The Executive Committee roster follows this section.

Visiting Committee

We are pleased to announce that the University of Chicago Board of Trustees approved three new appointments to the Oriental Institute Visiting Committee. Alan Brodie, of Counsel at Bell, Boyd & Lloyd, holds a law degree from the University of Chicago. A long-standing member of the Institute, Mr. Brodie has traveled widely with Institute study tours. Emily Huggins Fine, who lived in the Hyde Park neighborhood and attended the University Laboratory Schools, resides in California. A generous supporter of Institute projects, in particular the Chicago Assyrian Dictionary, Mrs. Fine also serves on the University of Chicago Humanities Visiting Committee and on the International House Board of Governors. Mary Grimshaw, an alumna of the University of Chicago College, has been a docent since 1988. In recent years she has worked closely with Institute Registrar Ray Tindel; her volunteer service greatly aided the creation of the museum's database of registered artifacts. Mrs. Grimshaw also is a member of the University of Chicago Women's Board. She was awarded an Alumni Service Citation by the University of Chicago in June 1998.

During fiscal year 1997/98 the Oriental Institute Visiting Committee met formally on three occasions. Retiring Director of the Oriental Institute William M. Sumner was honored on 11 September at a reception hosted by the Visiting Committee. On 29 January Committee members gathered for lunch at the University Club with a special work-in-progress report from Professor Aslihan Yener. Finally, on 23 April the Committee met at the Oriental Institute for a tour of the new wing and gallery renovations underway followed by dinner at the Quadrangle Club.

Thanks

As in the course of every year the Development Office has benefited greatly from the assistance of many able and dedicated individuals. In particular we thank Bill Harms, University News and Information, for publicity, and Assistant Curator Emily Teeter for event and travel planning.

As always, our review of the year provides a welcome opportunity to reflect on the many friends — our Institute family — who contribute so much on so many occasions. We thank all our members, and especially the docents, for their support and work on behalf of the Institute and museum. The Development Office benefited directly this past year from its own informal volunteer corps that included, among others, Bud Haas, Tom Heagy, Janet Helman, Carlotta Maher, Bob Schloerb, and Jim Sopranos.
